Seeking to put God’s love into action, Habitat for Humanity of Collin County brings people together to build homes, communities, and hope.
Letter from the CEO & Board

Dear Habitat Friends and Supporters,

Another amazing year at Habitat has been filled with restructuring, reorganizing and growing our organization. We’ve added new staff in construction and family to handle the growth and increase our ability to serve the entire county. Our partnerships with the cities we serve have grown and we are working very closely with the Collin County City governments and the State of Texas to develop and expand policies to impact the future of affordable housing. The Board has implemented the Carver Model for organizational governance, evaluated, and implemented a committee model defining responsibilities of the board and staff to provide oversight and ensure legal and fiduciary duties. Our newest project, Cotton Groves, has provided the opportunity to learn new techniques to solve the affordable housing crisis with unique building materials and solutions. Our infrastructure is nearing completion and we can’t wait to build the first six units, amenity center and playground. We were honored to participate in the Social Innovation Accelerator Program through United Way as one of 10 selected non-profits. This project has received International attention and was featured on Telemundo Un Dia throughout Northern and Central America. Our strategic plan is aggressive and focuses on 4 key areas; Creating a Sustainable Organization, Societal Impact, Sector Impact and Community Impact. Within the Sustainable Organization, we are focused on funding themission, growing skills and operating with Excellence. Habitat is extremely proud of our standards of excellence in operations. Our audit was just released and we are proud that **93% of every dollar we receive goes into direct service to our families.** We could not do what we do every day without the amazing partners and volunteers. The hours that are dedicated to Habitat through volunteerism are equivalent to a **20** member full time staff. The families that we serve **THANK YOU** for your support and we look forward to another amazing year.

In Service to Others,

Celeste H. Cox, CEO and Marty Smith, Board President

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Organizational Leadership Team

Celeste Haiduk Cox, CEO
Gary Garza, COO
Ruthie Drye, CFO
Kavanski Morrison, Director of ReStores
James Donaldson, Construction Manager
Doug Fair, Philanthropy Manager
Bryant Knepp, Project Mgr. of Constr.
Dawn Serr, Family Services Manager
Randy Hullet, Legal Counsel

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Board of Directors

Marty Smith, President
Jason Jupiterwala, President-Elect
Diane McDonald, Vice President
Shannon Lutton, Secretary
Hunter Lord, Treasurer
Matt Hilton, Immediate Past President

David Hale
Mary Holland
Robin Joseph-Williams
Steve Lauten
Marc Dunham
Latrice Roberts
JR Russell
Olive Swearingen
Greg Steibling
Larry Pietenpol
Charlie Waller

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Celeste Haiduk Cox, CEO
Habitat Staff

Teamwork

We work together within a team environment of mutual respect, honesty and integrity to provide the opportunity to share creative solutions to diverse problems. We are a group of dedicated people who believe in the organization, its mission and the value of each individual. We encourage healthy debate, knowing that everyone should be heard and acknowledged.

Cotton Groves

Habitat for Humanity of Collin County prepared the model Shipping Container home that will be a prototype for the new Cotton Groves Development. Habitat is excited to be partnering with The JDL Group, Mckinney Comm. Dev. Corp., City of McKinney and many others, to achieve this innovative 35 family sustainable development! This model is located in the Habitat ReStore parking lot at 2060 Couch Dr. in McKinney, Texas.
Families who own their homes statistically earn more, do better in school, and go on to complete higher levels of education. Our families become homeowners!

Volunteers

July 1st 2018 - December 31st 2019

7,284 Total Volunteers  34,134 Total Hours

Volunteers joined by Habitat Families working for sweat equity hours came together to serve others throughout Collin County. Joining hands in service, Habitat Collin County is building together. The work completed by volunteers is the equivalent of a 20 member full time work crew.
Families becoming homeowners and having a permanent place to call home is what Habitat is all about. This year, 7 families moved into Habitat homes and began the journey to a stable, strong, self-reliant future through a home. The homes were built in McKinney, Celina, Plano, and Wylie. In Collin County, 73 home and shelters were repaired, serving more than 200 additional individuals transforming the lives of those who live there. Habitat Collin County is better together, increasing our impact and growing our capacity to serve.
Our ReStores are providing the community with a low cost, unique shopping outlet for home improvement needs in two locations. Merging organizations has allowed us to serve a greater number of customers now with locations in Plano and McKinney. Habitat Collin County is increasing our impact to reuse, recycle and improve the lives of families through shelter.

**Great Stuff, Great Prices, Great Cause**

RESTORE SALES BY CITY

- McKinney: $373,833
- Princeton, Farmersville: $91,807
- Allen, Plano: $431,830
- Anna, Melissa: $43,368
- Frisco: $116,811
- Celina: $13,570
- Dallas, Garland: $203,842
- Denison: $12,684
- Unidentified location: $317,099

**$1,604,844 total**

Fiscal Year 2018-2019 (McKinney & Plano ReStore)

- Total Sales: $1,604,844
- Total ReStore Customers: 16,295
- Total lbs. Diverted from Landfills: 3,530,654
- Total Recycled Paint: 361 Gallons

**Property Tax Payment on behalf of Habitat for Humanity homeowners**

- **$204,489.89**

**Revenue & Support**

93% of every $ goes directly to support our mission.

**2018-19 Revenue**

- ReStore Sales: $1,604,844 (27%)
- Home Sales: $1,344,629 (23%)
- Donated Materials: $1,267,370 (21%)
- Contributions: $763,033 (21%)
- Discount Amortization: $322,510 (4%)
- Grants: $241,282 (4%)
- Contributions In-kind: $206,440 (4%)
- Miscellaneous: $65,510 (13%)
- Special Events: $95,514 (1%)
- Interest Income: $1,371 (1%)

**$5,912,563 total**

**2018-19 Expenses**

- ReStore Program: $2,880,298 (46%)
- Home Ownership Program: $2,865,047 (47%)
- Manag. & Administrative: $432,855 (7%)

**$6,169,200 total**

**Cars for Homes**

- 2019 Revenue: $9,945,82
July 1, 2018 to December 31, 2019

Thank you! Your support has built homes, provided strength, and relieved burdens for many families. Without you, none of it was possible!

**Significant Impact Partners – Donors over $20,000**
Anonymous, Capital One N.A., Developing Solutions (Minnis), Green Brick Partners - JBGL Builder Finance LLC, Habitat for Humanity International, McKinney Community Development Corporation, St Elizabeth Ann Seton, State Farm Mutual Automobile Insurance, The Harley Davidson Foundation Inc., and Wells Fargo Housing Foundation

**Monetary Donors over $10,000**
Anonymous, Bob Bless, Coldwell Banker Apex Realtors, Creekwood United Methodist Church, Dallas Mavericks Foundation, First United Methodist Church - McKinney, First United Methodist Church Allen, Jean and Al Carrell Foundation, Inc., Legacy Texas Bank, MIC Global, Micron Technology Foundation, Simpson Strong Tie Company, Inc., Splunk, St. Gabriel the Archangel Catholic Community, St. Mark the Evangelist Catholic Church, Texas Republic Bank, Texas State Affordable Housing Corp, Forrest (Bud) & Sharon Ward, and Jesse & Terry Wilson

**Monetary Donors over $5,000**

**Significant Impact Partners – In Kind Donors over $10,000**

**In Kind Donors over $2,000**

**Donations in Memory**
In Memory of Bob Carr - multiple donors
In Honor of Calvin Chandler & Memory of Bob Carr
Richard & Geri Judd
In Memory of Inea Scott Holleman
Wright Cook
J.C. & Delores Burch
In Memory of Karel Frederick Brodsky
Mark & Beth Hansen
In Memory of Walter Drexel
Bruce & Beth Forney, Delores Hope Patridge, and Mary Anne Wefso
In Memory of Wendy Marsh
HP & Arlene Halkuk
In Honor of Mark & Kimberly Harris
Nancy Harris
In Honor of daughter Erin, son-in-law Eric, and grandson Sam
Owen Gibbs
Global Village in Honduras

Upcoming Events

Plano ReStore Birthday Bash
April 25th, 2020

National Women Build
May 2nd, 2020

McKinney ReStore Spring Bling
May 9th, 2020

National Home Builders Blitz
September 14th-18th, 2020

North Texas Giving Day
September 17th, 2020

McKinney ReStore Birthday Bash
October 24th, 2020

Plano ReStore Fall Savings Event
November 7th, 2020

Global Village - Spring 2021